

## Marshall Quiz

### Multiple Choice:

1. Which of the following is not in the hierarchy?
  - a. Anarchy
  - b. Cooperation/ conformity
  - c. Democracy
  - d. Complaining/ whining
2. What are three ways to establish a positive attitude?
  - a. Positivity, choice, reflection
  - b. Reflection, choice, coercion
  - c. Choice, negativity, reflection
  - d. Positivity, choice, reinforcement
3. Which of the following does not promote responsibility and learning?
  - a. Self-evaluation is essential for lasting improvement.
  - b. Acting responsibly is the most satisfying of rewards.
  - c. Choice empowers.
  - d. Telling the student what they are to do and giving them no options.

### True or False:

4. Marshall believes Theory Y is a better way to manage people.
5. Teachers should think of themselves as motivators instead of stimulators.
6. Marshall says that once students understand the hierarchy, their attention turns to self-control and social responsibility.

### Completion:

7. This is a powerful and exciting \_\_\_\_\_ program that promotes motivation for learning and raises individual and social responsibility.
8. Level D – \_\_\_\_\_ and taking the initiative to do the right thing.

Short Answer:

9. Which level of Marshall's hierarchy does the following student fit into, and why?  
~Student A is well behaved. They do the right thing because they know it is the best thing for themselves and others.
  
10. Would you implement Marshall's theory into your own classroom? Why or why not?